



What are the Opportunities for Medical Tourism Today?

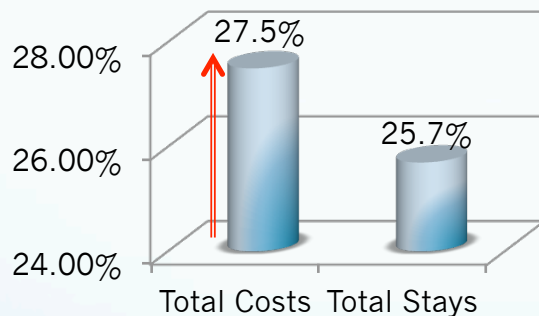
Statistics

- 2014
 - Market size for Medical Tourism World Wide
 - ≈ USD 38.5 to 55 Billion based on 11 million cross-border patients spending an average of \$3500 – 5000 per visit!
 - Expected growth rate is 15 – 25%
 - Approximately 1.2 million Americans traveled outside the US for medical care in 2014.
 - Approximately 1.1 million patients traveled to Mexico for medical care last year. Mostly, Canada, UK and some US.

Growth Rate of Total Joint Replacement in US

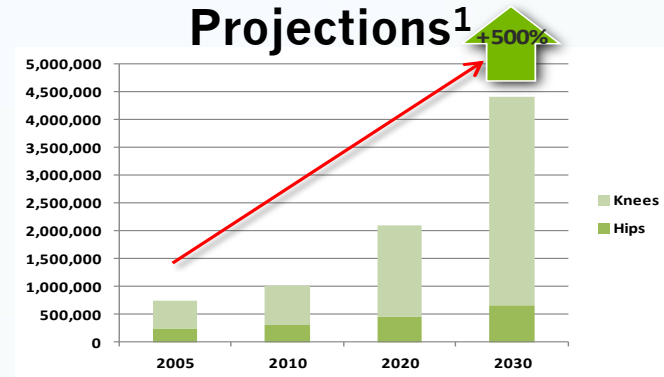
US Hospital Costs are Outpacing Hospital Stays²

TKA Percentage Change, 2004-2007



Total Joint procedures shifting to Ambulatory Surgery Center's

Total Hip & Knee Replacement Projections¹



- Obesity rate in US is 60%+ and rising
- Baby Boomer Generation at Replacement Age
- Baby Boomer Surgeons retiring
- Hospitals Closing Due to Stringent Obama Care requirements and New Medicare Policies

¹ Kurtz S, Ong K, Lau E, Mowat F, Halpern M. Projections of primary and revision hip and knee arthroplasty in the United States from 2005 to 2030. J Bone Joint Surg Am. 2007 Apr;89(4):780-5. [\[PubMed\]](#)

² Statistical brief #82. Healthcare Cost and Utilization Project (HCUP). March 2010. Agency for Healthcare Research and Quality, Rockville, MD.

³ Hariri S et al., "A Resident Survey Study of Orthopedic Fellowship Specialty Decision Making and views on Arthroplasty as a Career," The Journal of Arthroplasty, December 2010

How Much Can US Travelers Save?

Using US costs across a variety of specialties and procedures as a benchmark, average range of savings for the most-traveled destinations:

- Brazil: 20-30%
- Costa Rica: 45-65%
- India: 65-90%
- Malaysia: 65-80%
- Mexico: 40-65%
- Singapore: 25-40%
- South Korea: 30-45%
- Taiwan: 40-55%
- Thailand: 50-75%
- Turkey: 50-65%